

## SELL

## **RELINQUISHED PROPERTY**

- 1. Execute a sales contract on your relinquished property, mention the 1031 exchange within the contract to notify the buyer of your intent to do a 1031 Exchange.
- 2. Provide Qualified Intermediary (QI) contact information to your closing agent.
- 3. Upon the close of the relinquished property sale the proceeds will be wired to the QI on your behalf until you purchase your replacement property.
- 4. Your 45-day and 180-day periods start the day of the close.

## **IDENTIFY REPLACEMENT PROPERTY**

- 1. You have 45 days from the close of your relinquished property to identify your replacement property(ies).
- 2. There are 3 rules in which you can properly identify replacement properties: 3-property rule, 200% rule, and 95% rule.
- 3. In order to defer all taxes, the value of the replacement property(ies) must be equal or greater than the value of the sale of your relinquished property.

## **REPLACEMENT PROPERTY**



- 1. You can use exchange funds to close on a replacement property at any time during the 180-day period, mention the 1031 exchange within the contract to notify the seller of your intent to do a 1031 exchange.
- 2. Provide QI contact information to your closing agent.
- 3. Your closing agent will work with the QI team to draft or obtain all necessary documents.
- 4. At closing of your replacement property or at the expiration of the 180-day period, your exchange will close and any remaining funds will be disbursed back to you.